



LSI Financial Services



LSI Group Profile

Creating Value, Partners in Growth

About Us



- The **LSI Group** is a multi-faceted **Financial and Technical Solutions Group** relating to Corporate Finance Advisory, Project Finance Advisory, Mergers & Acquisitions Advisory, Advisory under Insolvency and Bankruptcy Code (IBC), Agency for Specialized Monitoring Services, Techno-Economic Feasibility Study, Asset & Equity Valuation, Project Management Consultancy, Lenders Independent Engineer & other Peripheral Services.



- Over the **two decades** of its *Pan India presence*, LSI has metamorphosed into a knowledge driven entity with expertise across sectors.



The Group comprises of four independent operating companies:

- ***LSI Financial Services Private Limited***
(Category 1 Merchant Banker)
- ***LSI Engineering & Consultants Limited***
(Empanelled with IBA as ASM)
- ***LSI Resolution Private Limited***
(IBBI registered Insolvency Professional Entity)
- ***Resolute Valuers & Consultants Private Limited***
(IBBI registered Valuer Entity)



Why LSI?



Integrity

Ever since our journey started, we have believed in working with high ethical standards. We work with complete fact check, transparency and professionalism. Our clientele, which includes Government organizations and Banks, affirms our integrity.



Experience

20 years of experience of working in several sectors has been very inspiring for us. Our team leaders who are former senior bankers, finance and technical professionals are enriched with vast experience of 40+ years. The experience of our team in advisory services instilled confidence amongst our clients.



Knowledge

All through these years, our work has been research driven; especially in areas of TEV/LIE/ASM etc. Hundreds of TEV/LIE projects have been undertaken in major sectors like Infrastructure, Power, Metals & Mining, Manufacturing, etc. which has added to our knowledge and industry expertise.



Relationship

With our continuous hard work, streamlined approach, timely delivery and dedication we could increase our client base as well as strengthen the relationship over the years. Additionally, we have earned the trust of lenders, based on our commitment and way outs for acceptable solutions.



Presence

Our geographical presence in important metros as well as Tier II cities in India give us the flexibility to operate freely and maintain a smooth co-ordination with clients/banks while executing the assignments.



Advisory Panel



Pratip Chaudhuri

- **Grad (St. Stephens College)**
- **45 years** of Banking Experience
- Dty Managing Director – SBI International Division
- Retired as **Chairman- SBI.**



Partha S Bhattacharyya

- **M.Sc (Physics)**, Professional expertise of **40 years.**
- Former **Chairman, Coal India Limited.** Accredited with several prestigious awards.



S K Sinha

- Former **Executive Director at Power Grid Corporation Limited.**
- Former Managing Director at Teestavalley Power Transmission Limited.



V K Srivastava

- Former MD, **Steel Authority of India Limited (BSP)**
- Over **40 years** of experience in **Steel and Power Sector**



Team LSI

DIRECTORS



Rajya Vardhan Kajaria



Jyoti Ghosh
Former MD, SBBJ



V. S. Modi
LLB, FCA



B. D. Agarwal
B.Com (Hons.), ICWA



Pawan Chauhan
*M.Tech, MBA
(Finance)*



P. K. Ghosh
ACA, ACS, LL.B, FIV



B. K. Sarkar
Former COO, ICICI Securities Ltd

FUNCTIONAL HEADS



Anshuman Nathany
IP & Industry Expert



Asis Bhattacharya
Former DGM, SBI



A. N. Dhar
Former GM, SBI



Debasis Bhattacharya
CA & CS, IP



Rohit Jain
M.Com., CA



Bhuvan Madan
CA & IP



Srinivas Mishra
Former DGM, SBI



Vijay Mehta
Industry Expert



Sanghamitra Chatterjee
M.A. (Economics)

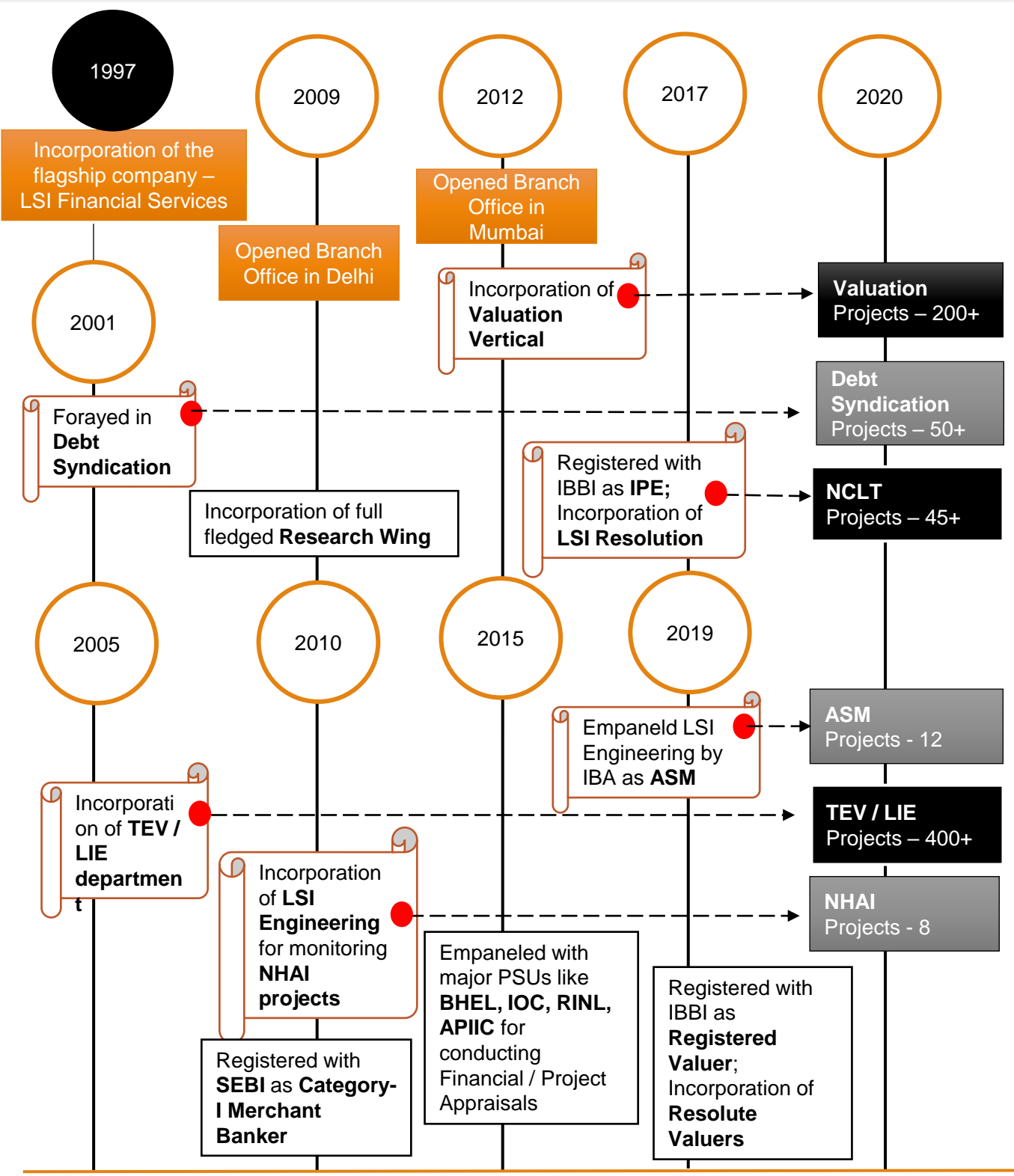


Pawan Lohia
CA

Over 150 senior executives and support staff to assist the Functional Professionals



Corporate Milestones



Key Achievements



Successfully arranged Debt/handled restructuring assignments having total debt size over **₹ 30000 Cr.** Restructuring done for a renowned **Steel company** in Eastern India under **S4A scheme**.



Completed cases under CIRP as IPE with financial creditors claim totaling **₹ 10,000 Cr.** Successfully resolved **Assam Company Limited** with more than 100% recovery and **EMC Limited** with realization much higher than the average.



Started the **ASM** vertical in 2019 and already entrusted with large accounts namely, **NCC, Zuari Agro, CERL, Texmaco**, etc., entailing total Debt size of over **₹ 60,000 Cr**



Appointed as Valuer for **Kamarajar Port** under the Disinvestment Program of Ministry of Ports, Shipping and Waterways, **Government of India**



Appointed as External Independent Agency/ Consulting firm for **Impact Assessment by National High Speed Rail Corporation Ltd.**



Awarded several projects by the **National Highways Authority of India (NHAI)**, as **Independent/ Authority's Engineer**, worth approx. Rs. 6,300 Crore.



Conducted TEV study for 1st **Railway Station Modernization Project** at Habibganj (Bhopal). Major TEV/ LIE Assignments include DVC, JK Paper, McLeod Russel, Adani Estates, JW Marriot (Kolkata), Dilip Buildcon Ltd., Delhi Jal Board etc.



Completed Financial Appraisal for SPV owned by **IOCL, ONGC, GAIL, OIL and NRL** for project entailing construction of Natural Gas Pipeline Grid with capital outlay of over **₹ 9000 crore.**



Amongst the three agencies appointed by **Government of India** for conducting Qualitative Appraisal for **Skill Development under DDU-GKY (NIRD&PR).**



Empanelment with Banks, Financial Institutions & PSU Undertakings



• State bank of India



• Central Bank of India



• IDBI Bank



• UCO Bank



• Union Bank of India



• Indian Bank



• Bank of Baroda



• Bank of Maharashtra



• Bank of India



• Indian Bank



• Punjab National Bank

Association



• Andhra Pradesh State Financial Corporation (APSFC)



• Indian Port Association



• PFC Consulting Limited



• The Pradeshiya Industrial & Investment Corporation of U.P. Ltd. (PICUP)



• Indian Oil Corporation Limited



• India Infrastructure Finance Company Limited (IIFCL)



• Finance Department , Govt. of West Bengal



• . North Eastern Development Finance Corporation Ltd. (NEDFI)



• National Agricultural Cooperative Marketing Federation of India Ltd. (NAFED)

The above empanelment are for TEV Study, Lenders' Independent Engineer, Valuation and Project Appraisal etc.



Our Government Clients



- Orissa Minerals Development Company Ltd.



- Damodar Valley Corporation



- Bharat Coking Coal Ltd



- PDCOR Limited



- MPCON Limited



- PEC Limited



- Haldia Petrochemicals Ltd.



- Andhra Pradesh Industrial Infrastructure Corporation (APIIC)



- West Bengal Industrial Infrastructure Development Corporation



- NEPA Limited



- Bharat Heavy Electricals Limited (BHEL)



- Rashtriya Ispat Nigam Limited



- National Institute of Rural Development & Panchayati Raj



- West Bengal Financial Corporation (WBFC)



- City & Industrial Development Corporation of Maharashtra Limited



- Universal Services Obligation Fund (USOF)



- National Highways Authority of India



- Eastern Coalfields Limited



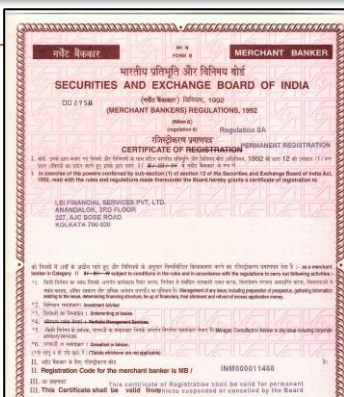
- Central Coalfields Limited



- Central Mine Planning & Design Institute Limited (CMPDI)



Certificates and Accreditations



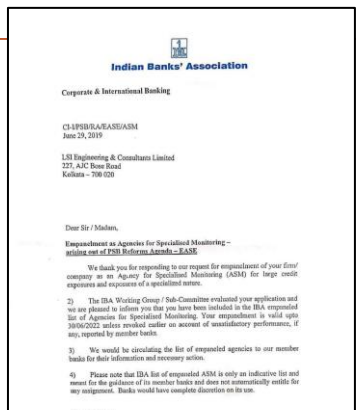
**SEBI Registered
Category I Merchant
Banker**



**Corporate
Membership-The
Indian Institute of
Valuers (India)**



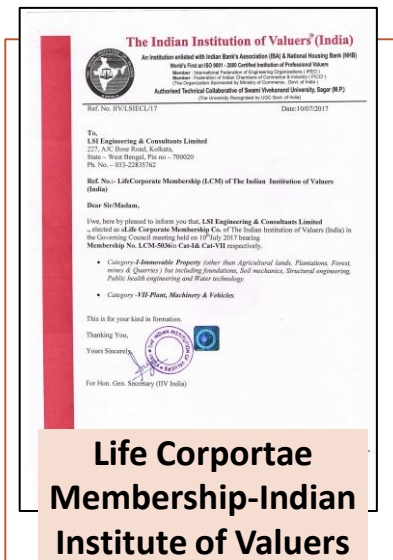
**Certificate for
Registered Insolvency
Professional Entity**



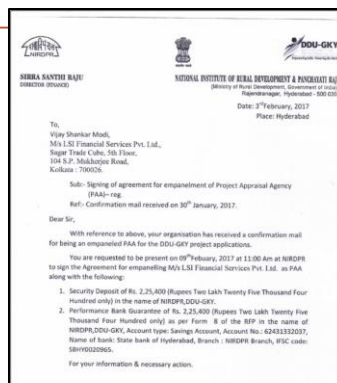
**Indian Bank
Association (IBA)-
Empanelment Letter**



**Certificate for
Registered Valuer
Entity**



**Life Corporate
Membership-Indian
Institute of Valuers**



**Certificate of
Association for DDU-
GKY Initiative**



Product Catalogue

Product Offerings	Debt Division	Debt Syndication	Debt Restructuring & Re-scheduling	TEV/ DPR
	Investment Banking	Merchant Banking	Mergers & Acquisition	Due Diligence
	Project Appraisal	Financial & Technical Appraisal	Qualitative Appraisal	Appraisal for Land Allotment
	Resolution & Insolvency Division	IPE Services	Process Advisory Services	Liquidation Advisory Services
	Engineering Services	Lenders Independent Engineer	Independent Engineer for NHAI projects	
	Agency for Specialized Monitoring (ASM)			
	Valuation	Asset Valuation	Equity Valuation	Enterprise Valuation
	Research & Analysis	Industry Reports	Infographics	Articles / Blogs
				Commentaries



Product Offerings



Investment Banking

- ✓ Mergers & Acquisitions
- ✓ Due Diligence
- ✓ Managing Public / Follow-on / Rights Issue/ Preferential Allotment
- ✓ Valuation Advisory services including Business Valuation
- ✓ Managing Open Offers under SAST
- ✓ Managing Delisting Offers
- ✓ Certification required under various regulations



Debt Financing & Restructuring Solutions

- ✓ Project Finance – Greenfield & Brownfield
- ✓ Overseas & Cross-Border Financing
- ✓ Working Capital Arrangement
- ✓ Bridge & Mezzanine Finance
- ✓ Securitization
- ✓ Structuring / Realigning of Debt including restructuring, Debt Swapping, Conversion of Debt into Equity & Quasi Equity



Services Related to CIRP/ NCLT

- ✓ Support Service/ Infrastructure Services to our Insolvency Professionals for smooth CIRP process and to manage the Corporate Debtor as a Going Concern
- ✓ Resolution Plan preparation
- ✓ Process Advisory Services for COC/ RP
- ✓ Liquidation Advisory Services



TEV/ DPR/ LIE

- ✓ Preparation of Detailed Project Report for projects encompassing an array of sector
- ✓ Conducting Techno Economic Viability Studies for fresh funding & rescheduling/ restructuring of debt across a spectrum of industries
- ✓ A team of engineers and finance professionals for assessing the progress of projects funded by Banks/ FI/ Government



Product Offerings



Valuation

- ✓ Valuation of Tangible & Intangible Assets
- ✓ Valuation services encompass Asset Valuation, Equity Valuation and Enterprise Valuation.



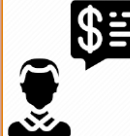
Engineering Services

- ✓ LSI has played a vital role as an Independent Engineer with National Highways Authority of India (NHAI), Ministry of Road Transport & Highways and has completed several projects worth approx. Rs. 3,000 crores.
- ✓ Independent / Authority's Engineer for Supervision of Infrastructure Projects
- ✓ Due Diligence



Research & Analysis

- ✓ A dedicated Research Team comprising of seasoned professionals.
- ✓ The team provides the requisite global & national economic updates & critical analytical support on the sectoral front.
- ✓ In addition, the Research Department also brings out the knowledge reports which reach out to more than 3,000 professionals across India.



Agency for Specialized Monitoring

- ✓ Empanelled by the Indian Banks' Association (IBA) as Agency for Specialised Monitoring for Large Credit Exposure Accounts of Rs 250 crores
- ✓ Dedicated team of financial & technical experts for ASM/PMC Assignments



Our Past Credentials

Debt Syndication & Restructuring

- ✓ Successfully arranged Debt/handled restructuring assignments having total debt size **over ₹ 30000 Cr**
- ✓ Debt raised across various sectors including Infrastructure, EPC, Iron & Steel, Real Estate, Hotels, Textile, Power, Renewable Energy, Auto Ancillary, & others
- ✓ Successfully handled Cross Border Financing including International Acquisition Funding

TEV Study / LIE

- ✓ Successfully completed over 200 assignments as TEV / LIE consultants
- ✓ Major Assignments include DVC, JK Paper, McLeod Russel, Adani Estates, JW Marriot (Kolkata) etc
- ✓ Completed Financial Appraisal for SPV owned by IOCL, ONGC, GAIL, OIL and NRL for project entailing construction of Natural Gas Pipeline Grid with throughput of 4.75 MMSCMD in North East States with capital outlay of over ₹ 9000 crore.
- ✓ Conducted TEV study for 1st Railway Station Modernization Project at Habibganj (Bhopal)
- ✓ Appointed by IIT Delhi for conduction viability study for its Hostels.



Our Past Credentials

NCLT Assignments

- ✓ Completed cases under CIRP as IPE with financial creditors claim totalling ₹ **10,000 Cr**
- ✓ **28 ongoing cases**, incl. 18 under CIRP & 10 under Liquidation totalling ₹ **26,000 Cr**
- ✓ Successfully resolved **Assam Company Ltd.**, wherein recovery towards financial creditors claim was **around 83% of total claimed amount.**

Process Advisory under CIRP/ Other Financial Advisory

- ✓ **Completed assignments** amounting ₹ **1800 Cr** and ongoing assignments totalling ₹ **3000 Cr** as Process Advisor under NCLT
- ✓ Completed **over 20 cases** under Financial Advisory services

Agency for Specialized Monitoring (ASM)

- ✓ Recently started vertical and already entrusted with large accounts entailing total Debt size of over ₹ **60,000 Cr**



Our Past Credentials

Valuation Services (incl. under CIRP & Others)

- ✓ Successfully completed multiple assignments of Enterprise / Business / Asset Valuations of Asset values over **Rs. 20,000 Cr.**
- ✓ Currently doing **Impact Assessment study of Industries for Bullet Train Project**, one of India's most prestigious projects.
- ✓ Completed the valuation of **Kamrajar Port** under **Disinvestment program by Government of India**. Also undertook the Valuation of **Kochi Port** and **Kandala Port**.
- ✓ **Completed more than 150 Valuation assignments** which include Valuation under NCLT, Asset Valuation, Equity Valuation, Enterprise Valuation, Brand Valuation covering several sectors.

Project / Financial Appraisal

- ✓ Completed **over 800 assignments** of Project / Financial Appraisals
- ✓ **Apollo Tyres Ltd., Ashok Leyland Ltd., Tata Chemicals Ltd., Britannia Industries Ltd., Patanjali Ayurveda Ltd., Nerolac Paints Ltd.** are few companies whose Project Appraisal was entrusted to us for allotment of Land by APIIC / WBIDC
- ✓ Key Clients includes **Central Coalfields Ltd., OMC, BHEL, Eastern Coalfields Ltd., Indian Oil Corporation, RINL, etc**
- ✓ Amongst the three agencies appointed by **GOI** for conducting Qualitative Appraisal for Skill Development under **DDU-GKY (NIRD&PR)**.



Domain Expertise



Automobiles



Hospitality



Chemicals



Infrastructure



Education



Manufacturing



Energy & Power



Metals & Mining



Food & Beverages



Real Estate



Healthcare



Textile



LSI Presence



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